

FY26 Uzbek In-Country Representative RFP

Website Question and Answers

Q: Could you please elaborate on the proposed part-time role of approximately 70 days for the 2026 calendar year?

A: The In-Country Representative responsibilities include organizing professional conferences; scheduling appointments for technical consultant visits; recruiting trade team members; managing animal feeding trials; providing trade servicing to importers, buyers and soy processors; helping with proposal development; and assisting with ASA/WISHH staff travel. The ICR will be serving as the primary relationship builder in Uzbekistan and the ‘face of U.S. soy’ in the marketplace.

Q: Would it be possible to include a part-time veterinarian up to 5 to 7 days per month?

A: This RFP is only for the In-Country Representative. Future consultant positions may be considered in the future.

Q: I cannot find the RFP number for the Uzbekistan In-Country Representative.(INR).

A: The firm can provide this number.

Q: I am not clear if an individual/freelancer can apply for this RFP as Point 3 in the Instructions for Bidders and in the Attachment A - Technical Proposal Submission Sheet does not give an option for an individual/freelancer applicant.

A: An individual, freelancer or firm are welcome to submit a proposal.

Q: As it is a 70-day assignment for the calendar year 2026 that will commence in March 2026, should it be assumed that it will mean 70 days for the period March 2026 to December 2026 or the number of days will also be reduced.

A: The exact number of days will be finalized in the Scope of Work during the contracting stage; the 70 days is only an estimate.

Q: Is the applicant required to be present in Uzbekistan all the time or can the applicant visit when needed while being based in another country.

A: Per the RFP, the applicant is required to be based in Uzbekistan.

Q: While the position is for In-Country Representative Uzbekistan but the RFP states that the applicant shall working in the "market development efforts in Uzbekistan and the wider Trans-Caspian region". Does this mean that the applicant is expected to work in all the countries included in the Trans-Caspian region.

A: The In-Country Representative will work in Uzbekistan and be part of the ASA/WISHH team that works in the Trans-Caspian region.

Q: There seems to be a repetition in the Instructions to the Bidders. Item 3 states that Proposal executive summary is to be submitted. Item 4 states again that a 100-word executive summary of the proposal is to be submitted.

A: These are parts of the submission instructions. Section #2 are the items that need to be included in the proposal, with Section #3 focusing on what additional documents and attachments are required when the proposal is submitted.