



## **QUESTIONS AND ANSWERS FOR RFP REQUEST FOR PROPOSAL FOR CAM SOY DISTRIBUTORS MARKET STUDY**

- 1. The RFP “Current and prospective U.S. soy protein ingredient distributors serving the Central American Food Industry” is very interesting and a great fit for our firm. The scope however, as outlined in the RFP, does not match the \$10,000 budget estimate. Is there any flexibility in that investment before we proceed further with a proposal?**

Appreciate your interest and the question. Unfortunately, we don’t have any flexibility in the budget. However, do know you have the latitude to propose as you deem appropriate given the market and scope of work.

- 2. In reviewing the RFP, “Current and prospective U.S. soy protein ingredient distributors serving the Central American Food Industry”, the budget is listed as “not to exceed \$10,000.” Is this correct? It seems low compared to other RFPs we are currently reviewing from WISHH.**

Thank you for reaching out. The \$10,000 is correct and commensurate with the size of the market and the study of a single target population.